

# FILINVEST DEVELOPMENT CORP.

6th Floor, The Beaufort  
5th Avenue corner 23rd Street  
Bonifacio Global City  
1634 Taguig City, Philippines  
Trunkline: (632) 798-3977  
www.filinvestgroup.com

November 9, 2018

## **Philippine Stock Exchange**

3rd Floor, Philippine Stock Exchange Plaza  
Ayala Triangle, Ayala Avenue  
Makati City

Attention: **Ms. Janet A. Encarnacion**  
Head, Disclosure Department

## **Philippine Dealing and Exchange Corporation**

37/F, Tower 1, The Enterprise Center  
6766 Ayala Ave., cor. Paseo de Roxas, Makati City

Attention: **Ms. Paula Beatrice A. Bueno**  
OIC - Issuer Compliance and Disclosure Department (ICDD)

Ladies:

Please find attached monthly public ownership report of Filinvest Development Corporation as of and for the period ended 31 October 2018.

Please be guided accordingly.

Very truly yours,



**SHARON P. PAGALING-REFUERZO**

Assistant Corporate Secretary and  
Corporate Information Officer

**FILINVEST DEVELOPMENT CORPORATION**  
**Computation of Public Ownership as of October 31, 2018**

		Common Shares	Number of Shares any other class / type of shares (if any)	Total
Number of Issued Shares		9,319,872,387		9,319,872,387
Less: Number of Treasury Shares (if any)		671,409,400		671,409,400
<b>Number of Issued and Outstanding Shares</b>		<b>8,648,462,987</b>		<b>8,648,462,987</b>
<b>Less:</b>				
	% to total I/O Shares	Common Shares	any other class / type of shares (if any)	Total
<b>Directors</b>				
Jonathan T. Gotianun				
Direct	0.00 %	12	0	12
Indirect (thru Berit Holdings Corp.'s FDC shares)	0.00 %	33,795	0	33,795
Indirect (thru Jabberwock Holdings, Inc.'s FDC shares)	0.00 %	63,000	0	63,000
Indirect (thru Chriszen Holdings, Inc.'s FDC shares)	0.00 %	167,130	0	167,130
*Josephine G. Yap				
Direct	0.07 %	6,187,402	0	6,187,402
Indirect (thru _____)	0.11 %	9,199,022	0	9,199,022
Mercedes T. Gotianun				
Direct	0.28 %	24,015,144	0	24,015,144
Indirect (thru _____)	- %	0	0	0
Andrew T. Gotianun, Jr.				
Direct	0.04 %	3,371,995	0	3,371,995
Indirect (thru _____)	- %	0	0	0
Michael Edward T. Gotianun				
Direct	0.58 %	50,501,501	0	50,501,501
Indirect (thru _____)	- %	0	0	0
Virginia T. Obcena				
Direct	0.00 %	1	0	1
Indirect (thru _____)	- %	0	0	0
Val Antonio B. Suarez				
Direct	0.00 %	1	0	1
Indirect (thru _____)	- %	0	0	0
<b>Sub-total</b>	<b>1.08 %</b>	<b>93,539,003</b>	<b>0</b>	<b>93,539,003</b>
<b>Officers</b>				
Jonathan T. Gotianun - Chairman				
Direct	- %	0	0	0
Indirect (thru _____)	- %	0	0	0
Josephine G. Yap - President & Chief Executive Officer				
Direct	- %	0	0	0
Indirect (thru _____)	- %	0	0	0
Mercedes T. Gotianun -Chairman Emeritus				
Direct	- %	0	0	0
Indirect (thru _____)	- %	0	0	0
Nelson M. Bona - Treasurer / Chief Financial Officer (CFO) / Compliance Officer				
Direct	0.0003 %	24,664	0	24,664
Indirect (thru _____)	- %	0	0	0
Daniel L. Ang Tan Chai - Senior Vice President/ Deputy Chief Financial Officer				
Direct	- %	0	0	0
Indirect (thru _____)	- %	0	0	0
Michael Edward T. Gotianun - Vice President				
Direct	- %	0	0	0
Indirect (thru _____)	- %	0	0	0
Bernadette M. Ramos - Vice President - Marketing				
Direct	- %	0	0	0
Indirect (thru _____)	- %	0	0	0
Virginia A. Cayanga - Vice President for Risk Management				
Direct	- %	0	0	0
Indirect (thru _____)	- %	0	0	0

<b>Michael Louie T. Garado - Chief Audit Executive</b>				
Direct	- %	0	0	0
Indirect (thru _____)	- %	0	0	0
<b>Elma Christine R. Leogardo - Corporate Secretary</b>				
Direct	- %	0	0	0
Indirect (thru _____)	- %	0	0	0
<b>Sharon P. Pagaling-Refuerzo - Assistant Corporate Secretary / Corporate Information Officer</b>				
Direct	- %	0	0	0
Indirect (thru _____)	- %	0	0	0
<b>Sub-total</b>	<b>0.00 %</b>	<b>24,664</b>		<b>24,664</b>
<b>Principal/Substantial Stockholders</b>				
<b>A.L. Gotianun, Inc. (Formerly ALG Holdings, Corporation)</b>				
Direct	87.74 %	7,587,823,502	-	7,587,823,502
Indirect	0.44 %	37,812,950	-	37,812,950
<b>Sub-total</b>	<b>88.17 %</b>	<b>7,625,636,452</b>		<b>7,625,636,452</b>
<b>Team Gladiola, Inc.</b>				
Direct	0.00 %	123,000		123,000
Indirect	0.04 %	3,583,379		3,583,379
<b>Sub-total</b>	<b>0.04 %</b>	<b>3,706,379</b>		<b>3,706,379</b>
<b>Affiliate</b>				
	- %	-	-	0
	- %	-	-	0
<b>Sub-total</b>	<b>- %</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Others</b>				
<b>Government</b>				
		-	-	0
		-	-	0
<b>Banks</b>				
		-	-	0
		-	-	0
<b>Employees</b>				
		-	-	0
		-	-	0
<b>Lock-Up Shares</b>				
		-	-	0
<b>Sub-total</b>		<b>-</b>	<b>-</b>	<b>0</b>
<b>TOTAL</b>	<b>89.26 %</b>	<b>7,722,906,498</b>	<b>0</b>	<b>7,722,906,498</b>
<b>Total Number of Shares Owned by the Public</b>		<b>925,556,489</b>		<b>925,556,489</b>

**PUBLIC OWNERSHIP PERCENTAGE**  
**Total Number of Shares Owned by the Public**

<u>925,556,489</u> shares	<b>10.70%</b>
8,648,462,987 shares	

Number of Issued and Outstanding Shares	=	<b>8,648,462,987</b>
Number of Treasury Shares	=	<b>671,409,400</b>
Number of Listed Shares	=	<b>7,716,586,861</b>
Number of Foreign-Owned Shares	=	<b>54,210,664</b>
Foreign Ownership Level (%)	=	<b>0.63%</b>
Foreign Ownership Limit (%)	=	<b>40%</b>

**Note: Please observe the same cut-off date.**

\* There are 6,187,402 direct shares and 9,199,022 indirect shares (held through brokers/PCD) under the name "Joseph &/or Josephine Yap".