

# FILINVEST DEVELOPMENT CORP.

6th Floor, The Beaufort  
5th Avenue corner 23rd Street  
Bonifacio Global City  
1634 Taguig City, Philippines  
Trunkline: (632) 798-3977  
www.filinvestgroup.com

8 October 2018

**THE PHILIPPINE STOCK EXCHANGE**  
Philippine Stock Exchange Plaza  
Ayala Triangle, Ayala Avenue  
Makati City

Attention: **MS. JANET A. ENCARNACION**  
Head, Disclosure Department

**PHILIPPINE DEALING & EXCHANGE CORP.**  
37/F, Tower 1, The Enterprise Center  
6766 Ayala Ave. cor. Paseo de Roxas, Makati City

Attention: **MS. VINA VANESSA S. SALONGA**  
Head - Issuer Compliance and Disclosure Department (ICDD)

Ladies:

Please find attached List of Top 100 Stockholders of Filinvest Development Corporation as of 30 September 2018.

Thank you.

Very truly yours,



**SHARON P. PAGALING-REFUERZO**  
Assistant Corporate Secretary and  
Corporate Information Officer

Stock Transfer Service Inc.  
 FILINVEST DEVELOPMENT CORPORATION  
 List of Top 100 Stockholders  
 As of 09/30/2018

Rank	Name	Holdings	Rank
1	A.L. GOTIANUN, INC.	7,587,823,502	87.74%
2	PCD NOMINEE CORPORATION (FILIPINO)	862,034,007	09.97%
3	PCD NOMINEE CORPORATION (NON-FILIPINO)	51,957,992	00.60%
4	MICHAEL GOTIANUN	47,131,422	00.54%
5	RICARDO ALONZO	28,627,534	00.33%
6	MERCEDES T. GOTIANUN	24,015,144	00.28%
7	ANDREW GOTIANUN JR.	3,371,995	00.04%
8	LOURDES JOSEPHINE GOTIANUN YAP	3,370,091	00.04%
9	MICHAEL EDWARD T. GOTIANUN	3,370,079	00.04%
10	JOSEPH M. &/OR LOURDES JOSEPHINE G. YAP	2,817,311	00.03%
11	HELEN REYES	2,692,544	00.03%
12	EMILY BENEDICTO	2,466,400	00.03%
13	H. K. HEDINGER	2,023,508	00.02%
14	SANTIAGO GO	1,707,066	00.02%
15	EXECUTIVE OPTICAL, INC.	1,023,556	00.01%
16	DENNIS G. BAGUYO	800,000	00.01%
17	AMA RURAL BANK OF MANDALUYONG, INC.	616,600	00.01%
18	LINO SY	616,600	00.01%
19	MANUEL BENIPAYO	527,141	00.01%
20	SALUD BORROMEIO	501,655	00.01%
21	FRANCISCO BENEDICTO	493,280	00.01%
22	EDAN CORPORATION	387,224	00.00%
23	MA. CONSUELO R. MEDRANO &/OR VICTORIANO S. MEDRANO	308,300	00.00%
24	ALFONSO SIY &/OR ANG PUE TIN	246,640	00.00%
25	M E HOLDING CORP.	218,029	00.00%

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Page No. 2

Rank	Name	Holdings	Rank
26	CHI IT SO	209,644	00.00%
27	CRISTINA A. DATOR	202,244	00.00%
28	ABOITIZ & CO., INC.	197,312	00.00%
29	AIDA COSTA	197,312	00.00%
30	LUIS L. &/OR VERONICA P. FERNANDEZ ITF: MARCO VICENTE P. FERNANDEZ	184,980	00.00%
31	ALFRED M. YAO	184,980	00.00%
32	CARLO BERNARDO P. FERNANDEZ	184,980	00.00%
33	ENRIQUE MARTIN P. FERNANDEZ	184,980	00.00%
34	LUIS L. FERNANDEZ	184,980	00.00%
35	LUIS RODRIGO P. FERNANDEZ	184,980	00.00%
36	VERONICA P. FERNANDEZ	184,980	00.00%
37	E. SANTAMARIA INC.	181,529	00.00%
38	ABOITIZ EQUITY VENTURES, INC.	160,316	00.00%
39	PHILIP Z. DABAO	160,316	00.00%
40	HALBERT U. UY	150,647	00.00%
41	ALBERTO MENDOZA	147,984	00.00%
42	ORLANDO L. GALANG	146,883	00.00%
43	LILY S. HO	136,885	00.00%
44	CHUA BON PEN	135,652	00.00%
45	ELIZABETH WEBB	123,320	00.00%
46	ALEJANDRO DYJUANCO	123,320	00.00%
47	CEBU INT'L FINANCE CORP. JOSE TAN YAOTIN	123,320	00.00%
48	TEAM GLADIOLA, INC.	123,000	00.00%
49	ALBERTO &/OR JEANIE MENDOZA	121,976	00.00%
50	CHRISZEN HOLDINGS INC.	116,000	00.00%
51	WILLIAM TIU LIM	99,888	00.00%

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Page No. 3

Rank	Name	Holdings	Rank
52	LEON ONG ANG	98,656	00.00%
53	BATO, BUKAL AT LIWANAG, INC.	98,656	00.00%
54	ESTER T. CAPISTRANO	94,956	00.00%
55	HIGC PROVIDENT FUND	93,723	00.00%
56	STUART P. YOUNG	93,723	00.00%
57	SHOGUN MANAGEMENT & DEVELOPMENT CORPORATION	92,490	00.00%
58	VIDAL TAN	90,736	00.00%
59	ORIENT PACIFIC CORPORATION	88,790	00.00%
60	MARITES MENDOZA &/OR ALBERTO MENDOZA	88,790	00.00%
61	SUZANNE S. LIM	86,324	00.00%
62	STRONGHOLD INSURANCE COMPANY INC.	80,158	00.00%
63	ELSA N. MARQUEZ	78,924	00.00%
64	CAYETANO C. CORROMPIDO	74,238	00.00%
65	GAN LINDA/ HU HUI VAN	73,992	00.00%
66	LAWRENCE MENDOZA &/OR ALBERTO MENDOZA	73,992	00.00%
67	YAN TO CHUA	73,992	00.00%
68	BENITA GOSUN ONG	69,059	00.00%
69	MARIANO O. CHUA	66,592	00.00%
70	OLIVERIO LAPERAL &/OR EMMA LAPERAL	66,346	00.00%
71	INSURANCE CO. OF NORTH AMERICA	61,660	00.00%
72	GLOBAL ASSET TRUSTEE (M) BERHAD ( FOR THE ACCOUNT OF RONFIELD LIMITED)	61,660	00.00%
73	LOLITA S. PAMA	61,660	00.00%
74	ROLANDO ASIS, JR.	61,660	00.00%
75	BERNARD ONG &/OR CONCHITA	59,193	00.00%
76	CHRISTINE MENDOZA &/OR ALBERTO MENDOZA	50,067	00.00%
77	JOHN T. LAO	50,028	00.00%

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Page No. 4

Rank	Name	Holdings	Rank
78	DR. VICTORINO S. MEDRANO JR.	49,328	00.00%
79	CESAR RAMON G. &/OE ANNE MARIE V. ESPIRITU	49,328	00.00%
80	DBP TSD FAO CALALINA T. NGO (KIDAPAWAN)	49,328	00.00%
81	JEANIE C. MENDOZA &/OR ALBERTO MENDOZA	49,328	00.00%
82	ORIENTAL ASSURANCE CORP.	49,328	00.00%
83	ARISTOTLE ESTEBAN YU MALLARE	49,328	00.00%
84	LUCITA U. PUA	49,328	00.00%
85	PHILIP S. LIM	49,328	00.00%
86	RAMON AND OR LOURDES CARREDO	49,328	00.00%
87	RENATO G. JAO	49,328	00.00%
88	BENNY C. DE GUZMAN	47,478	00.00%
89	DHS INVESTMENTS INC.	47,354	00.00%
90	HENRY T. DY	46,368	00.00%
91	ALVIN TAN UNJO	45,628	00.00%
92	RAOUL EDUARDO C. ROMULO	38,475	00.00%
93	C.C. UNSON CO., INC.	36,996	00.00%
94	AMADO P. LIM &/OR HEIDE N. DY	36,996	00.00%
95	ALFREDO A. CRUZ	36,996	00.00%
96	L & P HOLDINGS, INC.	36,996	00.00%
97	AGUSTIN J. GO	36,996	00.00%
98	ZHI JUN LU	36,996	00.00%
99	EARLIE C. KWA	36,996	00.00%
100	TERESITA B. ABABAO	36,995	00.00%

Stock Transfer Service Inc.  
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Rank Name Holdings Rank  
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Total Top 100 Shareholders : 8,636,304,643 99.86%

Total Outstanding Shares 8,648,462,987

**BENEFICIAL OWNER REPORT**

Company Code - FDC0000000 &amp; Company Name - FILINVEST DEVELOPMENT CORP.

Business Date: September 28, 2018

<b>BPNAME</b>	<b>HOLDINGS</b>
UPCC SECURITIES CORP.	26,798
A & A SECURITIES, INC.	441,551
ABACUS SECURITIES CORPORATION	1,513,799
PHILSTOCKS FINANCIAL INC	424,309
A. T. DE CASTRO SECURITIES CORP.	17,872
ALPHA SECURITIES CORP.	23,164
BA SECURITIES, INC.	127,403
AP SECURITIES INCORPORATED	293,604
ANSALDO, GODINEZ & CO., INC.	769,066
AB CAPITAL SECURITIES, INC.	3,124,412
SARANGANI SECURITIES, INC.	2,466
SB EQUITIES, INC.	691,003
ASIA PACIFIC CAPITAL EQUITIES & SECURITIES CORP.	63,593
ASIASEC EQUITIES, INC.	185,430
ASTRA SECURITIES CORPORATION	239,873
CHINA BANK SECURITIES CORPORATION	4,933
BELSON SECURITIES, INC.	563,855
BENJAMIN CO CA & CO., INC.	62,988
B. H. CHUA SECURITIES CORPORATION	562,906
JAKA SECURITIES CORP.	6,166
BPI SECURITIES CORPORATION	18,171,511
CAMPOS, LANUZA & COMPANY, INC.	278,541
SINCERE SECURITIES CORPORATION	5,042
CENTURY SECURITIES CORPORATION	7,399
BDO NOMURA SECURITIES INC	130,729
CITISECURITIES, INC.	1,586,349
TRITON SECURITIES CORP.	1,831,836
IGC SECURITIES INC.	146,137
CUALOPING SECURITIES CORPORATION	6,316
DBP-DAIWA CAPITAL MARKETS PHILPPINES, INC.	316,551
DAVID GO SECURITIES CORP.	31,430
DIVERSIFIED SECURITIES, INC.	115,346
E. CHUA CHIACO SECURITIES, INC.	530,926
EQUITABLE SECURIITES (PHILS.) INC.	323
EASTERN SECURITIES DEVELOPMENT CORPORATION	375,248
EQUITIWORLD SECURITIES, INC.	74,534
EVERGREEN STOCK BROKERAGE & SEC., INC.	196,519
FIRST ORIENT SECURITIES, INC.	31,073
FIRST INTEGRATED CAPITAL SECURITIES, INC.	352,188
F. YAP SECURITIES, INC.	19,244
AURORA SECURITIES, INC.	26,389
GLOBALINKS SECURITIES & STOCKS, INC.	127,025
JSG SECURITIES, INC.	19,798
GOLDSTAR SECURITIES, INC.	222,092
GUILD SECURITIES, INC.	5,426
HDI SECURITIES, INC.	8,840,946
H. E. BENNETT SECURITIES, INC.	616

BPNAME	HOLDINGS
HK SECURITIES, INC.	369
I. ACKERMAN & CO., INC.	9,877
I. B. GIMENEZ SECURITIES, INC.	45,324
INVESTORS SECURITIES, INC,	38,696
IMPERIAL,DE GUZMAN,ABALOS & CO.,INC.	1,249,603
INTRA-INVEST SECURITIES, INC.	21,950
J.M. BARCELON & CO., INC.	2,466
VALUE QUEST SECURITIES CORPORATION	150,000
STRATEGIC EQUITIES CORP.	49,631
LARRGO SECURITIES CO., INC.	169,288
LOPEZ, LOCSIN, LEDESMA & CO., INC.	19,978
LUCKY SECURITIES, INC.	18,418
LUYS SECURITIES COMPANY, INC.	493
MANDARIN SECURITIES CORPORATION	1,083,362
MARINO OLONDRIZ Y CIA	25,033
COL Financial Group, Inc.	11,286,375
DA MARKET SECURITIES, INC.	739
MERCANTILE SECURITIES CORP.	9,877
MERIDIAN SECURITIES, INC.	372,819
MDR SECURITIES, INC.	59,440
DEUTSCHE REGIS PARTNERS, INC.	3,985
MOUNT PEAK SECURITIES, INC.	35,277
NEW WORLD SECURITIES CO., INC.	24,347
NIEVES SECURITIES, INC.	660
OPTIMUM SECURITIES CORPORATION	296,995
RCBC SECURITIES, INC.	140,178
PAN ASIA SECURITIES CORP.	43,430
PAPA SECURITIES CORPORATION	17,945,792
MAYBANK ATR KIM ENG SECURITIES, INC.	32,010,570
PNB SECURITIES, INC.	616,037
PREMIUM SECURITIES, INC.	622,545
PRYCE SECURITIES, INC.	149
SALISBURY BKT SECURITIES CORPORATION	5,919
QUALITY INVESTMENTS & SECURITIES CORPORATION	6,996,081
R & L INVESTMENTS, INC.	3,082
R. COYIUTO SECURITIES, INC.	108,512
REGINA CAPITAL DEVELOPMENT CORPORATION	103,611
R. NUBLA SECURITIES, INC.	32,311,459
AAA SOUTHEAST EQUITIES, INCORPORATED	158,958
R. S. LIM & CO., INC.	655,063
RTG & COMPANY, INC.	113,660
S.J. ROXAS & CO., INC.	5,070
SECURITIES SPECIALISTS, INC.	21,087
FIDELITY SECURITIES, INC.	747,586
SUMMIT SECURITIES, INC.	57,383
STANDARD SECURITIES CORPORATION	954,357
TANSENGCO & CO., INC.	323,052
THE FIRST RESOURCES MANAGEMENT & SECURITIES CORP.	13,363
TOWER SECURITIES, INC.	18,562,117
TRENDLINE SECURITIES CORPORATION	3,699
TRI-STATE SECURITIES, INC.	96,763
UCPB SECURITIES, INC.	947,572
E.SECURITIES, INC.	27,623



<b>BPNAME</b>	<b>HOLDINGS</b>
VENTURE SECURITIES, INC.	445,924
FIRST METRO SECURITIES BROKERAGE CORP.	2,212,098
WEALTH SECURITIES, INC.	5,491,961
WESTLINK GLOBAL EQUITIES, INC.	19,865
YAO & ZIALCITA, INC.	1,345,975
YU & COMPANY, INC.	295,183
BDO SECURITIES CORPORATION	6,676,591
EAGLE EQUITIES, INC.	26,564
GOLDEN TOWER SECURITIES & HOLDINGS, INC.	60,601
SOLAR SECURITIES, INC.	351,509
G.D. TAN & COMPANY, INC.	162,078
CLSA PHILIPPINES, INC.	131,952
PHILIPPINE EQUITY PARTNERS, INC.	1,719,772
UNICAPITAL SECURITIES INC.	2,116,458
SunSecurities, Inc.	15,000
KING'S POWER SECURITIES, INC.	5,933
TIMSON SECURITIES, INC.	5,274
CITIBANK N.A.	5,767,190
DEUTSCHE BANK MANILA-CLIENTS A/C	45,015,109
FILINVEST DEVELOPMENT CORP.	92
GOVERNMENT SERVICE INSURANCE SYSTEM	195,094,148
THE HONGKONG AND SHANGHAI BANKING CORP. LTD. -CLIENTS' ACCT.	1,625,170
THE HONGKONG AND SHANGHAI BANKING CORP. LTD. -CLIENTS' ACCT.	24,078,841
THE HONGKONG & SHANGHAI BANKING CORP. LTD. -OWN ACCOUNT	3
AB CAPITAL & INVESTMENT CORP. - TRUST & INVESTMENT DIV.	108,385
ASIA UNITED BANK - TRUST & INVESTMENT GROUP	1
PNB TRUST BANKING GROUP	7,399
EASTWEST BANKING CORPORATION - TRUST DIVISION	450,029,364
STANDARD CHARTERED BANK	19,114
<b>TOTAL</b>	<b>913,991,999</b>